Dr. A. Zad

Aug. 2017













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**Finally** 

These **are not** synonyms for Innovation:



Ideation Creation Invention

How Come?

## How Come?

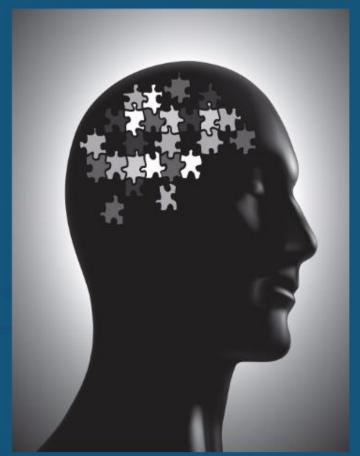


### Ideation

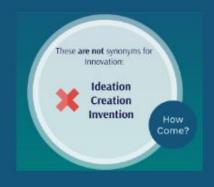
I am sure you've said or heard these phrases at some point:

"We need more ideas" or "we need to think outside the box".

Generally people think that "innovation" is only about bringing more ideas into the companies.



## How Come?





Creation or Invention

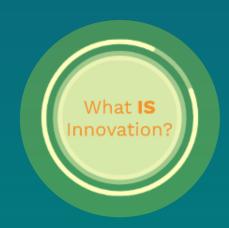
Following that, they mistake "innovation" with disruptive successful ideas (Creation or Invention), only.

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What happens then?









#### Innovation is:

"Bringing Something Different that has an Impact" \*

Impact?

\* Scott D. Anthony, Little Black Book of Innovation

# Impact?



### Meaning:

# "Any CHANGE to Better Satisfy the Needs of Customers", either:

#### Directly:

Through Products/Services provided to the clients and/or,

#### Indirectly:

Through better work conditions to your employees or subcontractors that will result in better customer experience.



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What happens then?









What is the most crucial part of Innovation Process?



Make the IMPACT happen

Just Start!

Note this!

## Just Start!



Start with **Small Incremental** ones. Just do it. Don't wait for the "World Changing Ideas".

Surprisingly the best ones are lying right there in these small steps.



## Note this!



Yes, "brainstorming meeting" at a conference room of an office in Manhattan, NY, is sexy and chic, however, it is not where the true success

will probably arise.



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What happens then?









# What happens after starting Execution process?

#### Breakthrough Ideas will Follow!

The breakthroughs innovations lie in the process of executing initial average rated ideas.

 For some, it is in the laboratories, for some others in the Monday morning meetings, during the loading process of a container, or while answering the clients' inquiries.



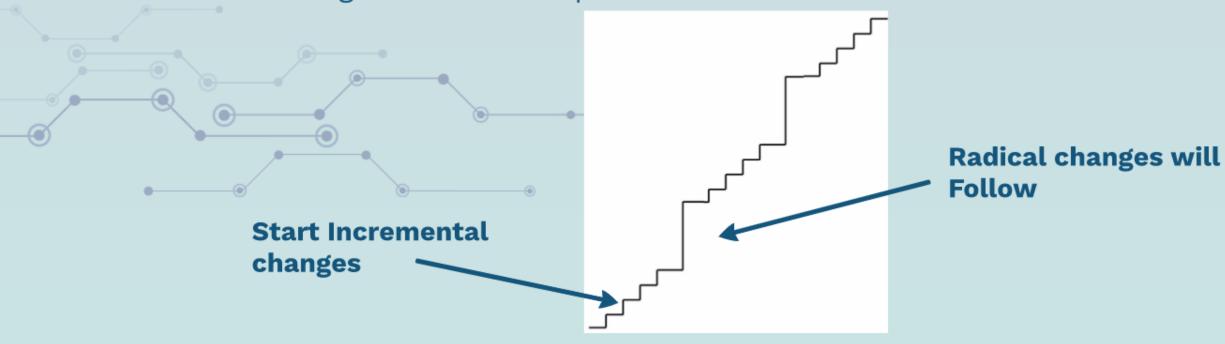
Pardon me?

Bonus Point

# Breakthrough Ideas will Follow!

The breakthroughs innovations lie in the process of executing initial average rated ideas.

• For some, it is in the laboratories, for some others in the Monday morning meetings, during the loading process of a container, or while answering the clients' inquiries.



## Pardon me?





You will not have the CREATION you want, unless you dive in the **execution process** and make it your professional life style.



### **Bonus Point**

Another advantage of inceremntal innovations is Keeping Your Customers on Their Toes for YOUR NEXT...

#### Think about Google,

- 1. Started from a regular search engines like AOL, Altavista,...
- 2. Improved its searching algorithm gradually but continuously,
- 3. Became the most popular one,
- 4. Added some regular other services (email, translate...),
  And now it is the Google we know.



## **Bonus Point**

Another advantage of inceremntal innovations is Keeping Your Customers on Their Toes for YOUR NEXT...

Just like its logo, you notice a disruptive change with it?
No, because there is not any.
But compare Google at 1999 and now!



A Castle is made of tiny bricks.

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what happens then?

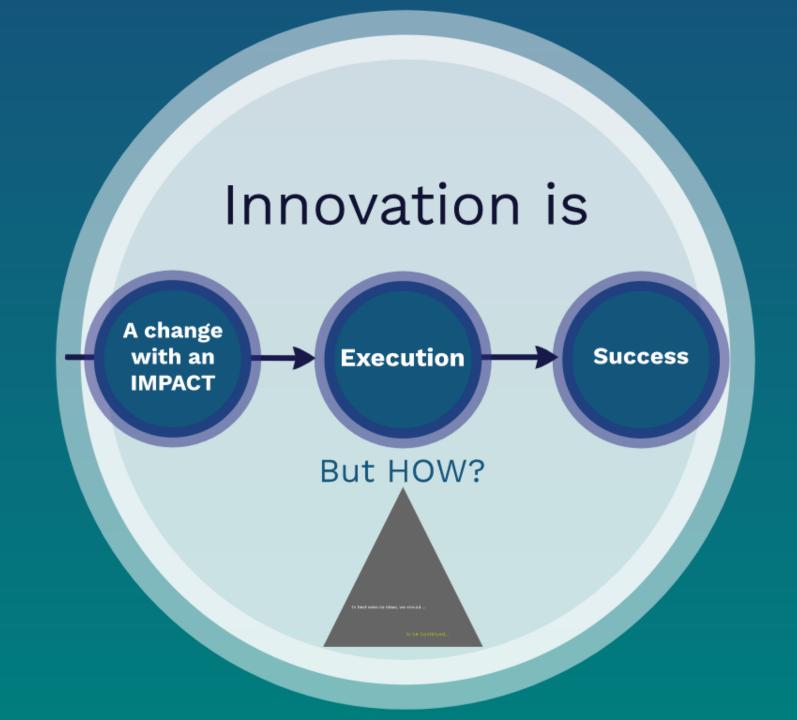








**Finally** 



To best execute ideas, we should ...

To be Continued...

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